**A person smiling for the camera

Description automatically generated with medium confidenceMichael Levine, MBA**

**Senior Advisor, Financial and Data Analytics**

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At TrustWorks Collective, Michael leads the financial and data analytics, crafting sophisticated financial models that serve as critical tools for healthcare executives and providers to simulate and understand potential financial outcomes enabling them to make informed strategic decisions. His expertise enables healthcare organizations to optimize performance and achieve sustainable growth through in-depth comprehensive financial planning and analysis, with a focus on the following:

* **Financial Analysis & Modeling:** Developing advanced, dynamic financial models for strategic planning and operational efficiency.
* **Valuation Modeling:** Conducting practice, business unit, and enterprise valuation modeling to support mergers, acquisitions, and investment initiative
* **Healthcare Analytics:** Providing insights into healthcare economics and market trends that guide significant investment decisions.
* **Data Integration:** Synthesizing complex data sets to provide comprehensive insights for business strategy and financial forecasting.

Prior to joining TrustWorks Collective, Michael spent five years as Principal and owner of Excel Savants, LLC, a financial modeling and business consultancy. He provided business consulting and support for startup businesses, as well as established companies and non-profits. This included: building sophisticated, comprehensive, and elegant financial models; creating valuations for the purposes of securing venture capital investment or ascertaining an acquisition sales price; transforming and evolving existing business data processes; and providing best-in-class Excel and VBA solutions and training. Through his extensive use and promotion of Microsoft Excel as a critical business and modeling tool, Excel Savants LLC became a member of the Microsoft Partner Network (MPN).

Michael also spent five years at UnitedHealth Group, as a Financial Consultant. During his tenure, he led the team that defined and implemented an internal Return on Invested Capital (ROIC) metric for analyzing and reporting on individual capital projects. This initiative not only enhanced internal decision-making but was also adopted by UnitedHealth as a standard metric reported to shareholders. His efforts included:

* Presenting the deployment of this metric to senior leaders.
* Driving the effort to capture benefit and cost data from individual capital programs across the enterprise.
* Conceptualizing and creating a macro-driven workbook which automatically harvested and validated current benefit and cost data from 125 large capital programs and integrated this data into an Essbase database for analysis and reporting.
* Being named the Financial SME supporting the effort to create an enterprise risk-adjusted return on capital (RAROC) metric.
* Developing a methodology to statistically derive expenditure risk factors based on historical data and coordinating development efforts with segment Controllers.

Michael holds a BA in Economics from Kenyon College in Gambier, Ohio, and an MBA with a focus on Finance as well as a Mini-MBA in Health Care Management from the University of St. Thomas in Minneapolis, Minnesota. He also holds a Corporate Finance Institute (CFI) Financial Modeling & Valuation Analyst certification.